



ROUTE DEVELOPMENT

at Manchester Airport, UK

2019 - 2020



22.4m

Population
within a 2
hour drive
time

29m+

Passengers
per annum

£1bn

Terminal
redevelopment
in progress

220+

Direct
destinations

60+

Airlines

Hello, welcome to Manchester Airport

FROM OUR COMMERCIAL DIRECTOR

We are part of Manchester Airports Group (MAG) which is the largest UK-owned airport group. In addition to Manchester, the group owns and operates London Stansted and East Midlands Airports.

With an affluent catchment of 22 million people within a two-hour drive time, Manchester Airport is a superb location from which to stimulate new and grow existing routes. We are the UK's largest airport outside of London and in 2019 exceeded 29 million passengers - an all-time record. We are now the 21st largest airport in Europe and 11th in the world for the number of different destinations served.

In the last year we have welcomed new airlines including Ethiopian Airlines, El Al and Pegasus. We also increased frequencies on key destinations resulting in daily services to Toronto with Air Canada and three daily services to Doha with Qatar. Cathay Pacific deployed A350-1000 aircraft on the popular daily service to Hong Kong, whilst United Airlines up-gauged to the largest B767-400 on the New York service. Additionally, Virgin Atlantic continues to grow with the introduction of new services to Los Angeles and Hainan Airlines maintained their strong performance on the link with Beijing.

At Manchester Airport we now offer over 220 direct destinations with over 60 airlines. On the back of the aforementioned new routes and carriers, I am delighted to say that in 2019 we were awarded "Best UK Airport" for fifth year in a row by the largest travel trade publication in the UK, Travel Weekly. We are very proud of this and appreciate all the support we receive.

Manchester Airport continues with its £1 billion transformation programme - a series of terminal and airfield enhancements that will revolutionise travel through the airport. The first phase of the programme was completed in April 2019 with the opening of the new pier as part of Terminal 2. These developments will ensure that the airport continues to thrive as a national asset and play an even greater role as the UK's global gateway in the North.

This year we also announced the launch of PremiAir which is a private terminal designed for passengers who are looking to add an extra level of convenience, comfort and style to their airport experience.

These are exciting times at Manchester Airport and we look forward to discussing route development opportunities with you.

Stephen Turner

Commercial Director, Manchester Airport
stephen.turner@magairports.com

GLOBE
TRAVEL AWARDS
WINNER
BEST UK AIRPORT
2015, 2016, 2017, 2018 & 2019

traveltoday

THE AIRPORT

Over 220 direct destinations

Broad route network of...
OVER 220 DIRECT DESTINATIONS,
with **OVER 60 AIRLINE PARTNERS**



29 MILLION PASSENGERS AND GROWING



An affluent catchment,
**AT THE CENTRE OF THE UK'S
'NORTHERN POWERHOUSE'**

£1,000,000,000
investment in a 10 YEAR terminal and
airfield transformation programme

SUPERB ROAD AND RAIL CONNECTIONS for easy access to a
wealth of destinations across the North of England and beyond



11TH

In the world for number
of different destinations



Large catchment of
22.4 MILLION people
within **2 HOUR DRIVE TIME**

About our airport

Manchester Airport is the gateway to and from the North of England, a region with a rich and diverse passenger base.

Manchester Airport transformation programme



£1bn

Terminal and airfield transformation programme

Global Gateway

State of the art facilities for airlines and passengers, reflecting our role as UK's global gateway in the North

Airport city investment



£1bn

Investment in Airport City international business hub

2,555 Jobs Created

At Airport City including those created by the 654,000 sq ft Amazon fulfilment centre

Metrolink

Connecting the airport to Manchester's tram network



UK's largest airport
outside London



22.4 million
population within a 2 hour drive time



220+ direct destinations
in over 50 countries



29+ million
passengers a year



Two runways
3,200m and 3,015m. CAT10 fire cover, CAT3 airfield operation, open 24 hours a day, 365 days a year



120,000
tonnes of air cargo per year



200,000
air transport movements a year



40
new routes launched in 2017 and 2018



50%
increase in passenger numbers since 2010



11th
in the world for number of different destinations



21st
biggest airport in Europe



60+ airlines
Including...



A large and affluent catchment

Located in the North of England, Manchester is widely regarded as England's second city.

£171bn gross value added

generated in the North West of England in 2017 - the UK's largest economic region outside of London and the South East of England.

Outside London and the South East of England, **Cheshire has the highest GVA, within England**, per head of population at **£38,080 per annum**.

Source: Office for National Statistics 2016

Outside of London and the South East, **the North West has three of the highest five districts for GDP** (Gross Domestic Product) per head of population in England.

Source: Office for National Statistics 2016

400,000 students

within 1 hour and 96,000 students directly in Manchester. Making Manchester one of the largest student populations in Europe.



The North of England contains world class companies from a range of industries including:

Aerospace, Automotive, Chemical, Financial, IT, Media, Pharmaceutical & Retail.



85% OF INTERNATIONAL BUSINESS TRAVEL

across the North West passes through Manchester Airport

Source: CAA Survey 2017

Closest major airport to MediaCityUK

A thriving creative, new media and digital district in Greater Manchester. Home to 2,700 staff working in 26 BBC departments, ITV Studios, the University of Salford plus many independent media & technology companies.



Inbound tourism to Manchester



Manchester Airport is the global gateway to the North of England.

A leading European cultural city located at the heart of the Northern Powerhouse. We are home to some of the biggest names in the history of sport, culture and music.



VISITORS

1.62m
visits are made annually to Greater Manchester from international markets.

32%
Are on a trip that includes staying with friends and relatives.

26%
Are on a business visit.

29%
Are on a holiday visit.

12%
Visiting Greater Manchester for 'other' reasons, including study and medical.

LOCATION

13mins
Direct from Manchester Airport to the city centre by train.



Source: International Passenger Survey 2018

- 1 - Old Trafford, home to Manchester United Football Club
- 2 - Etihad Stadium, home to Manchester City Football Club
- 3 - Manchester City Centre Shopping
- 4 - Beetham Tower

- 5 - Imperial War Museum
- 6 - National Football Museum
- 7 - Spinningfields, one of Manchester's luxury dining and shopping destinations
- 8 - Royal Exchange Theatre

*Source: The Economist's Global Liveability Index 2018

Inbound tourism to Great Britain

Manchester is centrally located in the UK making it the perfect base to explore.



VISITORS

3.05m
Visits are made annually to the North West from international markets

34%
Are on a trip that includes staying with friends and relatives

23%
Are on a business visit

32%
Are on a holiday visit

11%
Visiting the North West for 'other' reasons, including study and medical

Source: International Passenger Survey 2018



Transforming Manchester Airport

Manchester Airport’s £1bn Transformation Programme (MAN-TP) will transform the airport to provide a world class operation, with significant enhancements to current facilities and major improvements to the customer experience.

The programme is a series of enhancements that will provide the millions of passengers that use the airport every year with facilities that combine a contemporary look and feel with state-of-the-art services.

The £1bn investment will enable Manchester Airport to handle 45 million passengers a year.

April 2019 saw the first of the new facilities - Pier 1 and its aircraft stands open.

In 2020, the Terminal 2 extension and bus gate lounge will open.

KEY FEATURES:

- Terminal 2 will increase by 150% to become the airport’s primary terminal building
- The introduction of the latest technology in two new security halls that will accomodate 6,000 passengers an hour
- State of the art check-in hall with self service facilities and two new security halls with the latest technology
- A vibrant departure lounge with over 70 food, beverage and retail outlets, plenty of seating and business lounges with exceptional airfield views
- A modernised airfield with taxiway and airside road improvements to enhance operational efficiency. These include the creation of a Code E taxiway and future proofed aircraft stands
- The introduction of new stands and piers, offering better departure gate facilities and an increase in contact stands
- The introduction of new and enlarged airside transfer facilities

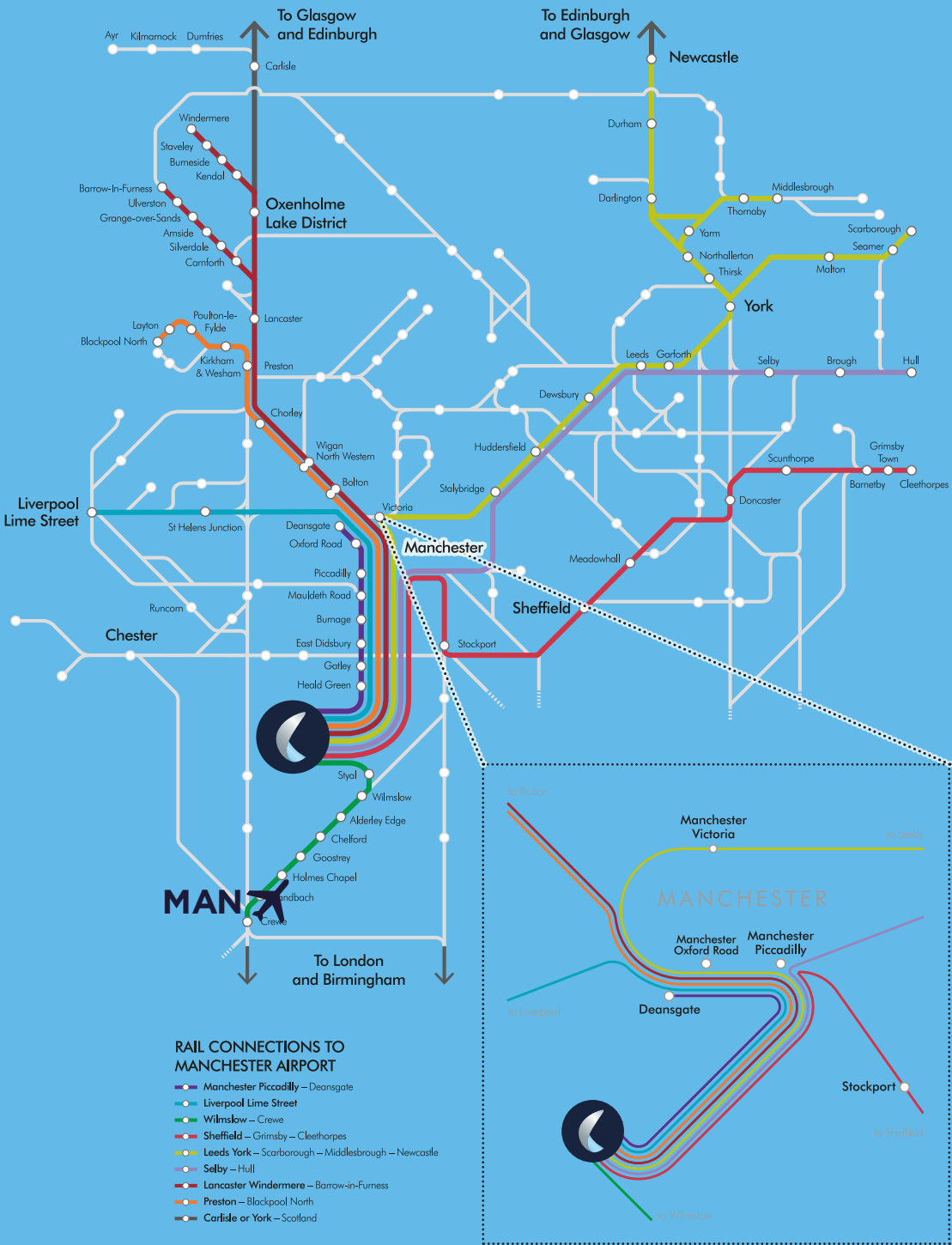


£1bn
Investment



Easy and modern rail access

Manchester Airport's integrated railway station provides regular services to destinations across England and Scotland throughout the day.



TRAINS

140

Fast and frequent train services linking the airport with over 100 destinations across England and Scotland

16mins

Rail services into Manchester city centre run on average every 10 minutes throughout the day

13mins

Direct from Manchester Airport to the city centre by train



TRAM

12mins

Manchester Airport's integrated tram services run into Manchester City Centre on average every 12 minutes

Metrolink

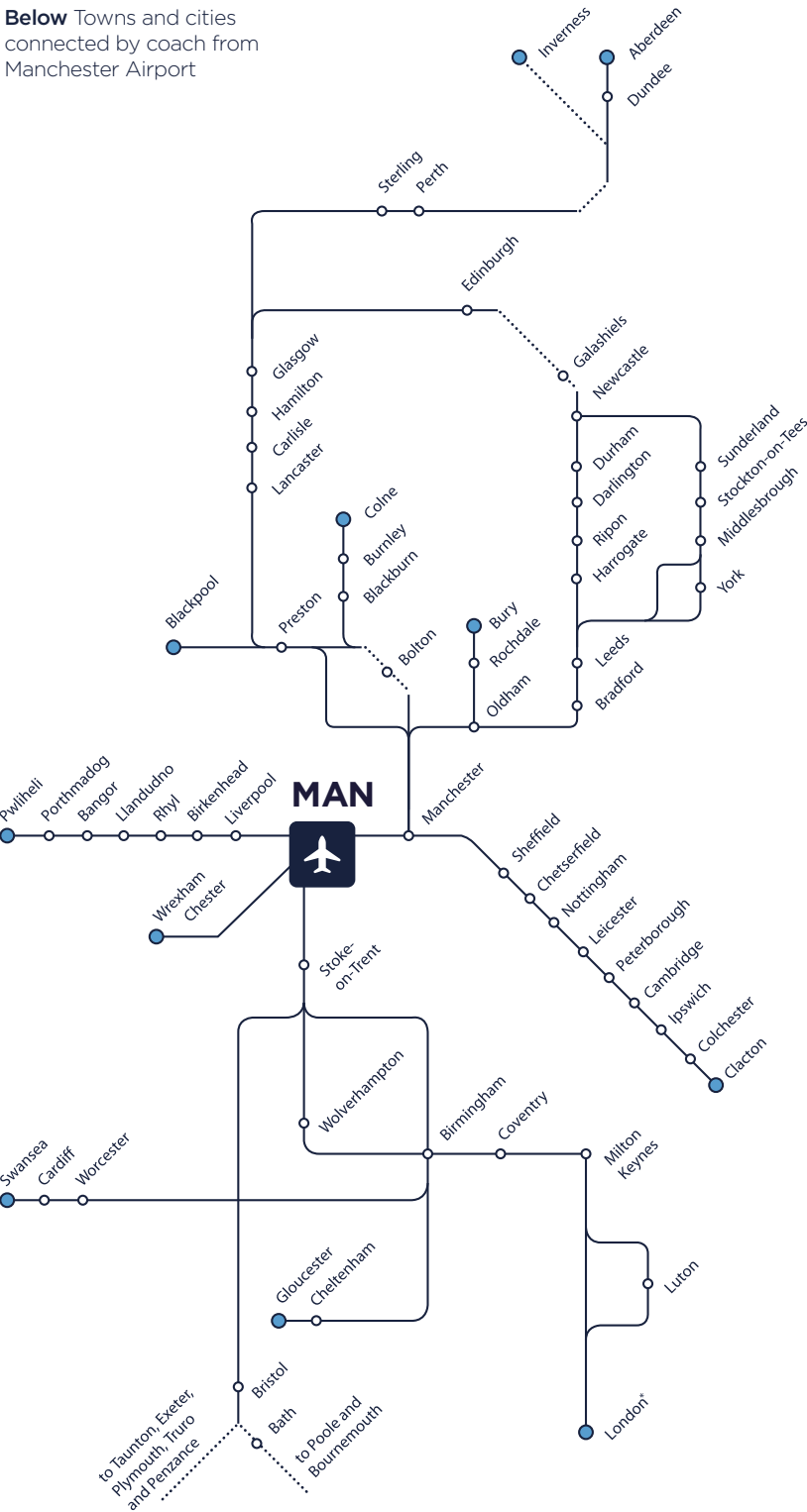
Highly Accessible by road

Manchester Airport is situated near to a number of England’s major motorways. Our on-site transport hub allows for easy access to points across mainland UK.



Local bus services run from Manchester Airport to points across Greater Manchester and Cheshire regularly throughout the day.

Below Towns and cities connected by coach from Manchester Airport



BUSES & COACHES

24 hour
Integrated bus & coach station with 24 hour availability of extensive bus and coach services across the UK.

440 Bus
Services serve the airport each day.

132 Coaches
From National Express and Megabus leave and depart daily.

DRIVING

5 Parking types
Manchester Airport provides 5 types of convenient and secure parking: Jet Parks, Multi Storey, Meet & Greet and Meet & Greet Plus. From April 2020 we will have a new product: Drop & Go which will provide an additional 8,000 car parking bays.

35,719
Car parking bays

DRIVE TIMES

Chester	38 mins
Liverpool	54 mins
Blackpool	68 mins
Leeds	71 mins
Sheffield	87 mins
Derby	92 mins
Birmingham	95 mins
York	100 mins
Leicester	119 mins
Hull	120 mins



The Northern Powerhouse

Manchester is at the heart of the Northern Powerhouse

The Northern Powerhouse is a government backed scheme to invest in the region. It contains a cluster of major cities in the North of England including Manchester, Liverpool, Leeds, Sheffield and Newcastle.

Together, they comprise of one of the largest urban economies in the world - generating a 'super economy' of almost £300 billion.

- Home to over 15 million people - more than London or Paris - the Northern Powerhouse provides access to one of the largest workforces in England
 - Within the fastest growing major economy in Europe
 - Operational costs are 40% less than London
 - Manchester will continue to outperform the UK rate of GVA growth for 2015-18 (EY 2015)
 - The North West has the highest GVA of any region outside London and the South East (2015)
- Source: EY 2015

£17.0bn

In 3 years, the GVA of the North West region has increased by £17.0bn (2012-15)

£300bn

The Northern Powerhouse Cities generate a 'super economy' of almost £300bn

Leeds



Newcastle



MANCHESTER IS AT THE HEART OF THE NORTHERN POWERHOUSE



Liverpool



Sheffield



£1bn

landmark property development,
set to become a globally
connected business destination

5m sq ft

of office, hotels, logistics and
advance manufacturing space

Airport City Manchester

A vibrant economic hub with connectivity at its heart, the first Airport City in the UK will be an influential business environment where organisations work, meet and collaborate with others.

Airport City will serve global markets and major world cities as an international business destination and transport hub, where companies from across the globe converge to do business and exchange knowledge.



Operational Information

Address

Manchester Airport
Manchester
M90 1QX, UK
UK +44(0) 8712 710 711
www.manchesterairport.co.uk

Aerodrome Reference Point

N532113.48
W0021629.82

Aerodrome Elevation

257ft

Runway Surface

23R - 2897m (TORA) PCN 94/F/C/W/T
23L 3200m (TORA) PCN 79/F/C/W/T
05R 2897m (TORA) PCN 79/F/C/W/T
05L 3015m (TORA) PCN 94/F/C/W/T

Navigational Aids

CAT: III on Runways 23R and 05L, CATI on Runway 05R, VOR-DME on Runway 23L

Aircraft Stands

Stands have capability for all current and planned aircraft types

Rescue & Fire Fighting Services

Category 10 - 24 Hours

Checkin Capacity

Terminal 1 - 103 desks
Terminal 2 - 80 desks
Terminal 3 - 51 desks

DHL

+44 (0) 161 489 5373

Customs & Immigration

Customs and Immigration are available at Manchester Airport 24 hours a day. There are no restrictions on their operating hours

Stobart Aviation Services

+44 (0) 161 489 6301

Operational Contacts

Handling Agents

Swissport GB
+44 (0)771 580 0054

Menzies Aviation
+44 (0)161 489 2778

dnata
+44 (0)7711 574558

Signature Flight
+44 (0)161 436 6666

Aviator Man Ltd
+44 (0)161 489 3291

Stobart Aviation Services
+44 (0) 161 489 6301

DHL
+44 (0) 161 489 5373

Fuel Companies

Shell
+44 (0)800 731 8888

BP/Q8
+44 (0)161 499 2519

Maintenance Companies

Cathay Pacific
+44 (0)7887 534808

Jet2
+44 (0)1202 593480

British Airways
+44 (0)7917 560507

Storm Engineering
+44 (0)7917 448379

Catering Companies

Alpha Flight Catering
+44 (0)161 493 4100

Gate Aviation
+44 (0)7854 339118

Aviation Cleaning Companies

OCS
+44 (0)161 489 3049

Menzies
+44 (0)161 4892773

Flight Care Ltd
+44 (0)161 489 5158

PRM Handling

ABM
+44 (0)161 489 4519



Marketing and PR

The industry-leading MAN Marketing and Corporate Affairs teams focus on creating demand, enhancing reputation and driving commercial value through multi-channel marketing, PR and stakeholder engagement. This includes web, email, social media, digital, PR, press, radio, events and outdoor advertising.

Always looking for avenues to promote routes, the team focuses on delivery and impact, whilst ensuring all key, important stakeholders are effectively engaged with.



Award Winning



As experts in the market, the marketing and PR teams have local knowledge of the area, extensive expertise in the travel industry and great links to the travel agency and corporate sector.

Time is taken to understand your business priorities, leading to a bespoke marketing plan that:

- links to your objectives
- focuses on outbound activity
- is agreed by your sales and marketing teams

Let us be an extension of your marketing and PR teams. Share your news with us and we will maximise channel opportunities for your key messages.



Digital Presence





To discuss route development opportunities
at Manchester Airport, please contact:

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